



# Delivering Superior IT Solutions, one at a time



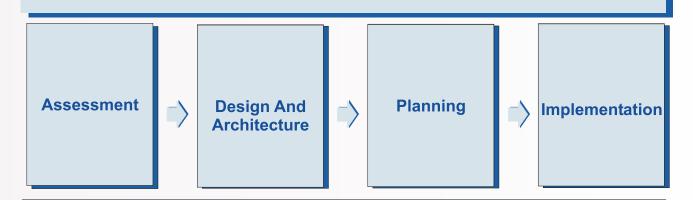








# **PROJECT MANAGEMENT**



## **CUSTOMER SATISFACTION**

#### **Cloud Services**

We are Microsoft Cloud Computing Partner and VMware Professional Solution Provider specializing in SMB organizations. As a Microsoft Small Business Specialist we provide formal decision frameworks to make the best possible Cloud decisions for your organization. If you decide to go with Cloud Deployment, we will assist you in selecting a suitable platform.

We position ourselves as facilitators of new and improved services to small and medium sized business units. We provide formal decision frameworks to make the best possible Cloud decisions for your organization.

If you decide to go with Cloud Deployment, we will assist you in selecting a suitable platform. This could be private, hybrid or public Cloud. Based on your requirement and budget, we will make a suitable recommendation that best meets your needs.

We have two unique service offerings for enterprise customers who are looking to efficiently drive business benefits from the cloud, including the VARS ClearCloud and VARS Cloud Roadmap Service. While many organizations understand the core benefits of the cloud, there remains a level of uncertainty to strategically leveraging the promise of cloud. Our Cloud consulting services are aimed at helping SME organizations evaluate cloud as part of their overall IT service strategy to drive efficient business results.

#### Our cloud-related consulting services

The VARS ClearCloud is designed to help organizations learn about the cloud as a strategic service delivery option and how to leverage it as part of a broader IT service delivery strategy.

#### As part of the VARS ClearCloud service:

- ▶ We educate you on the cloud and multi-sourcing strategies
- Understand and evaluate if Cloud service delivery model can benefit your organization (We understand very well that not all organizations will benefit from Cloud offerings)
- Outline benefits, risks and implications of the cloud within the business

# We seamlessly follow our VARS ClearCloud offering with VARS Cloud Roadmap service, during which,

- We closely work with you to document your requirements and come up with multiple cloud service offerings.
- Help you make a optimal solution decision, that aligns with your security model and IT strategy
- Design and Architect a suitable unbiased Cloud solution based on your IT strategy and budget
- Provide specific recommendations for how you should use cloud delivery and deployment models
- Deliver a roadmap for cloud adoption, including a set of recommendations and benefits.

#### **Exchange Server Consulting Services**

Our Exchange Experts have successfully completed many consulting assignments all the way from Exchange 5.5 to the latest Exchange 2010, including the Microsoft Exchange Online. We also support hybrid solutions of both Exchange online and on-premise Exchange 2010.

We use a simple methodology of "Assess, Design, Plan and Implement" for both new deployments and migrations from Legacy Exchange Servers. All our Projects are managed by experienced Project Managers using PMI methodologies.

The High-level explanations of each of our core methodologies are:

#### **Assess:**

In this phase, we perform an assessment of your existing Messaging Architecture and validate if the existing hardware can be reused for this upgrade/migration process. We also review your requirements in terms of technical and business's strategic goals and objectives.

#### Design:

In this critical phase, we generate many important documents that will be used as guidelines for planning and implementing the project. We will design a comprehensive Messaging Architecture that meets and exceeds your expectations.

#### Plan:

After the customer approves the Design documents, we move to the planning phase. During this phase, the Design and Architecture documents are reviewed with the customer to develop the Comprehensive Project management

#### Implement:

In this phase all our Plans are put into action. We acquire the project team and the actual implementation/Migration activities are performed as per the Project Management Plan. The Implementation tasks can be performed by your internal resources with our supervision and oversight or can be completely handled by our experienced technical team.

We strive to be virtuous. Our business model is customer oriented and we do everything to make sure our customers are happy and satisfied.

#### Our Email Migration Service includes the following scenarios:

- Migration from non Microsoft messaging system to Exchange 2007 or Exchange 2010
- Migration/Transition from Exchange 2000, 2003 to Exchange 2007 or 2010
- ▶ Hybrid email solution with Microsoft Exchange 2010 and Exchange online
- Mailbox migration to cloud based business class email solutions (office 365, Google apps for business, etc.,)



#### **Network and Security Services:**

We collaborate with customers to define a network vision and path to get the optimum solution leveraging VARS's technical expertise, methodology and know-how.

#### Our network consulting services consist of:

- Network Assessment Services: Our network experts employ a structured methodology to assess your network environment readiness, perform gap analysis and program planning, and provide recommendations and roadmap.
- ▶ **Network Design and Architecture Services**: These services offer detailed network architecture and design for your office LANs, WANs, VPN, DMVPN connectivity to remote offices, Wireless, Wireless LAN, Network security.
- ▶ **Network Deployment Services:** Our Network engineers can get your network gear racked, stacked and properly configured as per the planned design documents to help your business start functioning efficiently from the day one.
- ▶ **Network Optimization Services**: These services enable your organization identify network bottlenecks that affect the application performance and also the user experiences. Using our detailed network assessment and proactive monitoring methodology, we will be able to identify problem areas and rectify them, before they become major catastrophe.

We also provide Consulting services on switching, routing, wireless, security, VoIP and data center solutions. With our Converged Network Services, we design a reliable, secure and robust solution for data, voice and video communications.

We will design, architect and deploy Enterprise Unified Communication solutions using Cisco Technology. Our other IP Network related services include,

- 24x7 network monitoring
- Intrusion Detection and prevention Services
- Secure VPN, DMVPN solutions for multiple office locations
- VoIP, IP Telephony Services

### **Data Center Consulting Services:**

Our Data Center Consulting Services are designed to help you achieve optimized, reliable Data Center operations with reduced operating expenses. Our DC consulting services are

- Data Center Consolidation Services
- Data Center Migration Services (co-location, relocation)
- Data Center Optimization Services



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